

# ASSISTING PATIENTS with QUITTING

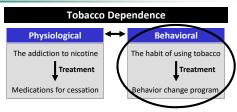


### CLINICAL PRACTICE GUIDELINE for TREATING TOBACCO USE and DEPENDENCE

- Update released May 2008
- Sponsored by the U.S. Department of Health and Human Services, Public Heath Service with:
  - Agency for Healthcare Research and Quality
  - National Heart, Lung, & Blood Institute
  - National Institute on Drug Abuse
  - Centers for Disease Control and Prevention
  - National Cancer Institute



# TOBACCO DEPENDENCE: A 2-PART PROBLEM



Treatment should address the physiological and the behavioral aspects of dependence.



#### **METHODS for QUITTING**

- Pharmacologic
  - FDA-approved medications
- Nonpharmacologic
  - Counseling and other non-drug approaches

Counseling and medications are both effective, but the combination of counseling and medication is more effective than either alone.

Fiore et al. (2008). Treating Tobacco Use and Dependence: 2008 Update.

Clinical Practice Guideline, Rockville, MD: USDHHS, PHS, May 2008.



#### NONPHARMACOLOGIC METHODS

- Cold turkey: Just do it!
- Unassisted tapering (fading)
  - Reduced frequency of use
  - Lower nicotine cigarettesSpecial filters or holders
- Assisted tapering
  - QuitKey (PICS, Inc.)
    - Computer developed taper based on patient's smoking level
    - Includes telephone counseling support



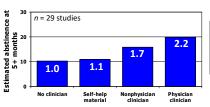
# NONPHARMACOLOGIC METHODS (cont'd)

- Formal cessation programs
  - Self-help programs
  - Individual counseling
  - Group programs
  - Telephone counseling
  - 1-800-QUITNOWWeb-based counseling
    - www.smokefree.gov
    - www.becomeanex.org
- Acupuncture therapy
- Hypnotherapy
- Massage therapy



#### **EFFECTS of CLINICIAN INTERVENTIONS**

#### With help from a clinician, the odds of quitting approximately doubles.

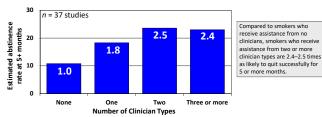


Compared to patients who receive no assistance from a clinician, patients who receive assistance are 1.7–2.2 times as likely to quit successfully for 5 or more months.

Type of Clinician Fiore et al. (2008). Treating Tobacco Use and Dependence: 2008 Update.

Clinical Practice Guideline. Rockville, MD: USDHHS, PHS, May 2008.

# The NUMBER of CLINICIAN TYPES CAN MAKE a DIFFERENCE, too



Fiore et al. (2008). Treating Tobacco Use and Dependence: 2008 Update. Clinical Practice Guideline. Rockville, MD: USDHHS, PHS, May 2008.



# WHY SHOULD CLINICIANS ADDRESS TOBACCO?

- Tobacco users expect to be encouraged to quit by health professionals.
- Screening for tobacco use and providing tobacco cessation counseling are positively associated with patient satisfaction (Barzilai et al., 2001; Conroy et al., 2005).

Failure to address tobacco use tacitly implies that quitting is not important.

Barzilai et al. (2001). Prev Med 33:595–599; Conroy et al. (2005). Nicotine Tob Res 7 Suppl 1:S29–S34



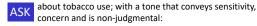
#### The 5 A's

ASK
ADVISE
ASSESS
ASSIST
ARRANGE

Fiore et al. (2008). Treating Tobacco Use and Dependence: 2008 Update. Clinical Practice Guideline. Rockville, MD: USDHHS, PHS, May 2008.



### The 5 A's (cont'd)



- "Do you smoke or use other types of tobacco or nicotine, such as e-cigarettes?"
  - "It's important for us to have this information so we can check for potential interactions between tobacco smoke and your other medicines."
  - "We ask all of our patients, because tobacco smoke can affect how some medicines work."
  - "We care about your health, and we have resources to help our patients quit smoking."
- "Has there been any change in your smoking status?"



#### The 5 A's: ADVISE

ADVISE tobacco users to quit (clear, strong, personalized)

- "It's important for your health that you quit smoking, and I can help you."
- "Quitting smoking is the most important thing you can do to...[control your asthma, reduce your chance for another heart attack, better manage your diabetes, etc.]"
  - "I can help you select medications that increase your chances for quitting successfully."
  - "I can provide additional resources to help you quit."



ASSESS readiness to make a quit attempt

ASSIST with the quit attempt

- Not ready to quit: enhance motivation (the 5 R's)
- Ready to quit: design a treatment plan
- Recently quit: relapse prevention



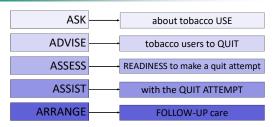
ARRANGE follow-up care

Number of sessions	Estimated quit rate*
0 to 1	12.4%
2 to 3	16.3%
4 to 8	20.9%
More than 8	24.7%

#### Provide assistance throughout the quit attempt.

Fiore et al. (2008). Treating Tobacco Use and Dependence: 2008 Update Clinical Practice Guideline. Rockville, MD: USDHHS, PHS, May 2008

# The 5 A's: REVIEW





# The (DIFFICULT) DECISION to QUIT

- Faced with change, most people are not ready to act.
- Change is a process, not a single step.
- Typically, it takes multiple attempts.

# HOW CAN I LIVE WITHOUT TOBACCO?





### TOBACCO USERS DON'T PLAN TO FAIL. MOST FAIL TO PLAN.

Clinicians have a professional obligation to address tobacco use and can have an important role in helping patients plan for their quit attempts.

THE DECISION TO QUIT LIES IN THE HANDS OF EACH PATIENT.



# Patients differ in their readiness to quit. STAGE 1: Not ready to quit in the next month STAGE 2: Ready to quit in the next month

STAGE 3: Recent quitter, quit within past 6 months

STAGE 4: Former tobacco user, quit > 6 months ago

Assessing a patient's readiness to quit enables clinicians to deliver relevant, appropriate counseling messages.



For most patients, quitting is a cyclical process, and their readiness to quit (or stay quit) will change over time.





#### STAGE 1: Not ready to quit

#### Not thinking about quitting in the next month

- Some patients are aware of the need to quit.
- Patients struggle with ambivalence about change.
- Patients are not ready to change, yet.
- Pros of continued tobacco use outweigh the cons.

**GOAL:** Start thinking about quitting.



# STAGE 1: NOT READY to QUIT Counseling Strategies

#### DO

- Strongly advise to quit
- Provide information
- Ask noninvasive questions; identify reasons for tobacco use
- Raise awareness of health consequences/concerns
- Demonstrate empathy, foster communication
- Leave decision up to patient

#### **DON'T**

- Persuade
- "Cheerlead"
- Tell patient how bad tobacco is, in a judgmental manner
- Provide a treatment nlan



# STAGE 1: NOT READY to QUIT Counseling Strategies (cont'd)

#### **Consider asking:**

"Do you plan to quit at some point in the future?

If NO

Advise patients to quit, at offer to assist (if or when they change their mind).

"What might be some of the benefits of quitting now, instead of later?"

Most patients will agree: there is no "good" time to quit, and there are benefits to quitting sooner, as opposed to later.

"What would have to change for you to consider quitting sooner?"

Responses will reveal some of the barriers to quitting.



# STAGE 1: NOT READY to QUIT Counseling Strategies (cont'd)

The 5 R's—Methods for enhancing motivation:

- Relevance
- Risks
- Rewards
- Roadblocks

■ Repetition

Tailored, motivational messages

Fiore et al. (2008). Treating Tobacco Use and Dependence: 2008 Update Clinical Practice Guideline. Rockville, MD: USDHHS, PHS, May 2008



ASSESSING READINESS to QUIT (cont'd)

STAGE 2: Ready to quit

#### Ready to quit in the next month

- Patients are aware of the need to, and the benefits of, making the behavioral change.
- Patients are getting ready to take action.

**GOAL:** Achieve cessation.



### STAGE 2: READY to QUIT Three Key Elements of Counseling

- Assess tobacco use history
- Discuss key issues
- Facilitate quitting process
  - Practical counseling (problem solving/skills training)
  - Social support delivered as part of treatment



### STAGE 2: READY to QUIT: **Assess Tobacco Use History**

- · Assess tobacco use history
  - Past smoking patterns, including when they started
  - Current use: type(s) of tobacco, amount, recent changes, time to first cigarette in the morning
  - Past quit attempts:
    - Number of attempts, date, length
    - · Methods/medications used, adherence, duration
    - · Reasons for relapse



### STAGE 2: READY to QUIT **Discuss Key Issues**

- Reasons/motivation to quit
- Confidence in ability to quit
- Triggers for tobacco use
  - What situations lead to temptations to use tobacco?
  - What led to relapse in the past?
- Routines/situations associated with tobacco use
  - When drinking coffee
  - While driving in the car
  - When bored or stressed
  - While watching television
- After meals or after sex
- During breaks at work
- While on the telephone While with specific friends or family
- While at a bar with friends members who use tobacco



### STAGE 2: READY to QUIT Discuss Key Issues (cont'd)

#### Stress-Related Tobacco Use

#### THE MYTHS

- "Smoking gets rid of all my stress."
- "I can't relax without a cigarette."

#### THE FACTS

- There will always be stress in one's life.
- There are many ways to relax without a cigarette.

People who smoke confuse the relief of withdrawal with the feeling of relaxation.

#### STRESS MANAGEMENT SUGGESTIONS:

Deep breathing, shifting focus, taking a break.



### STAGE 2: READY to QUIT Discuss Key Issues (cont'd)

#### Weight Gain

- Discourage strict dieting while quitting
  - Encourage healthful diet and meal planning
  - Suggest increasing water intake or chewing sugarless gum
  - Recommend selection of nonfood rewards
- When fear of weight gain is a barrier to quitting
  - Consider pharmacotherapy with evidence of delaying weight gain (bupropion SR or 4-mg nicotine gum or lozenge)
  - Assist patient with weight maintenance or refer patient to specialist or program



### **STAGE 2: READY to QUIT** Discuss Key Issues (cont'd)

#### Withdrawal Symptoms

- Most pass within 2-4 weeks after quitting
- Cravings can last longer, up to several months or years
  - Often can be ameliorated with cognitive or behavioral coping strategies
- Refer to Withdrawal Symptoms Information Sheet
- Symptom, cause, duration, relief

manifest within the first 1–2 days, peak within the first week, and subside within 2-4 weeks



# STAGE 2: READY to QUIT Discuss Key Issues (cont'd)

#### Living with Another Smoker

- Discuss importance and negotiate where and when he/she will smoke, but do not make demands
- "Please keep your cigarettes where I won't find them."
  - Give the smoker one ashtray: "Please keep this clean and hidden from me."
- Surprise the smoker with a gift at the end of your first month of quitting as a thank you



# STAGE 2: READY to QUIT Discuss Key Issues (cont'd)

#### Alcohol and Socializing

- Explore alternative ways to socialize
- Avoid going to a bar
- If they do go, advise patients:
  - Don't drink alcohol, or limit drinks to one or two
  - Have a plan and practice it
  - Visualize yourself saying "No thank you, I don't smoke' several times before going out





# STAGE 2: READY to QUIT Discuss Key Issues (cont'd)

#### **Smoking After Meals**

- Immediately get up from the table
- Brush teeth
  - While doing so, look in the mirror and confirm commitment to quitting—"I can do this!"
- Take a short walk
- Call a supportive friend



# STAGE 2: READY to QUIT Discuss Key Issues (cont'd)

#### Boredom

- Advise patients to:
  - Always carry a book/newspaper/crossword puzzle
  - Plan ahead, avoiding long periods of inactivity
  - Learn to enjoy doing nothing from time to time; rethink the belief that it's necessary to always be doing something
  - Restart an old hobby or start to exercise



# STAGE 2: READY to QUIT Facilitate Quitting Process

- Discuss methods for quitting
  - Discuss pros and cons of available methods
  - Pharmacotherapy: a treatment, not a crutch!
  - Importance of behavioral counseling
- Set a quit date
- Recommend Tobacco Use Log
  - Helps patients to understand when and why they use tobacco
  - Identifies activities or situations that trigger tobacco use
  - Can be used to develop coping strategies to overcome the temptation to use tobacco



# STAGE 2: READY to QUIT Facilitate Quitting Process (cont'd)

#### Tobacco Use Log: Instructions for use

- Continue regular tobacco use for 3 or more days
- Each time any form of tobacco is used, log the following information:
- Time of day
- Activity or situation during use
- "Importance" rating (scale of 1–3)
- Review log to identify situational triggers for tobacco use; develop patient-specific coping strategies





# STAGE 2: READY to QUIT Facilitate Quitting Process (cont'd)

- Discuss coping strategies
  - Cognitive coping strategies
    - Focus on retraining the way a patient thinks
    - Occur prior to the situation or "in the moment"
  - Behavioral coping strategies
    - Involve specific actions to reduce risk for relapse
    - Occur prior to the situation or "in the moment"





- Think in terms of "alternatives"
- There is **always** some other way to think or something else to do in every situation (to avoid smoking)
- Use a variety of techniques
- Foster creativity



# TEACH and ENCOURAGE COPING: STEP #1

- Ask:
  - "What could you do differently in this situation so you won't be prompted to want a cigarette?"
  - "How could you think differently in this situation, so that you aren't triggered to want to smoke?"



# TEACH and ENCOURAGE COPING: STEP #2

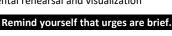
- If they provide a reasonable alternative, be supportive
- If they say "I don't know" or "I can't think of anything"
  - Suggest a coping technique (or two)
  - Make suggestions appropriate to their lifestyle



# STAGE 2: READY to QUIT Facilitate Quitting Process (cont'd)

#### **Cognitive Coping Strategies**

- lacktriangle Review commitment to quit
- Distractive thinking
- Positive self-talk
- Relaxation through imagery
- Mental rehearsal and visualization





# STAGE 2: READY to QUIT Facilitate Quitting Process (cont'd)

#### Cognitive Coping Strategies: Examples

- Thinking about cigarettes doesn't mean you have to smoke one:
  - "Just because you think about something doesn't mean you have to do it!"
  - Tell yourself, "It's just a thought," or "I am in control."
- As soon as you get up in the morning, look in the mirror and say to yourself:
  - "I am proud that I made it through another day without tobacco."
- Reframe how you think about yourself:
- Begin thinking of yourself as a non-smoker, instead of as a struggling quitter



# STAGE 2: READY to QUIT Facilitate Quitting Process (cont'd)

#### **Behavioral Coping Strategies**

- Control your environment
  - Tobacco-free home and workplace
  - Remove cues to tobacco use; actively avoid trigger situations
  - Modify behaviors that you associate with tobacco: when, what, where, how, with whom
- Substitutes for smoking
- Water, sugar-free chewing gum or hard candies (oral substitutes)
- Minimize stress where possible, obtain social support, take a break, and alleviate withdrawal symptoms



# STAGE 2: READY to QUIT Facilitate Quitting Process (cont'd)

- Provide medication counseling
  - Promote adherence
- Discuss proper use, with demonstration
- Discuss concept of "slip" versus relapse
  - "Let a slip slide."
- Offer to assist throughout quit attempt
  - Follow-up contact #1: first week after quitting
  - Follow-up contact #2: in the first month
- Additional follow-up contacts as needed
- Congratulate the patient!



# ASSESSING READINESS to QUIT (cont'd)

#### STAGE 3: Recent quitter

#### Actively trying to quit for good

- Patients have quit using tobacco sometime in the past 6 months and are taking steps to increase their success.
- Withdrawal symptoms occur.
- Patients are at risk for relapse.

**GOAL:** Remain tobacco-free for at least 6 months.



# STAGE 3: RECENT QUITTERS Evaluate the Quit Attempt

- Tailor interventions to match each patient's needs
- Status of attempt
  - Ask about social support
  - Identify ongoing temptations and triggers for relapse (negative affect, smokers, eating, alcohol, cravings, stress)
  - Encourage healthy behaviors to replace tobacco use
- Slips and relapse
- Has the patient used tobacco/inhaled nicotine at all—even a puff?
- Medication adherence, plans for termination
  - Is the regimen being followed?
  - Are withdrawal symptoms being alleviated?
  - How and when should pharmacotherapy be terminated?



# STAGE 3: RECENT QUITTERS Facilitate Quitting Process

#### **Relapse Prevention**

- Congratulate success!
- Encourage continued abstinence
  - Discuss benefits of quitting, problems encountered, successes achieved, and potential barriers to continued abstinence
  - Ask about strong or prolonged withdrawal symptoms (change dose, combine or extend use of medications)
  - Promote smoke-free environments
- Schedule additional follow-up as needed



### ASSESSING READINESS to QUIT (cont'd)

#### STAGE 4: Former tobacco user

#### Tobacco-free for 6 months

- Patients remain vulnerable to relapse.
- Ongoing relapse prevention is needed



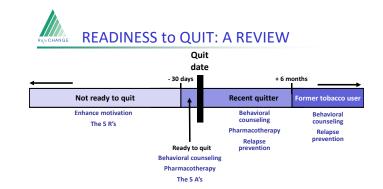
**GOAL:** Remain tobacco-free for life.



### STAGE 4: FORMER TOBACCO USERS

- Assess status of quit attempt
- Congratulate continued success
- Inquire about and address slips and relapse
- Plans for termination of pharmacotherapy
- Review tips for relapse prevention

Continue to assist throughout the quit attempt.



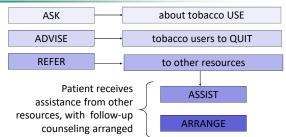


### COMPREHENSIVE COUNSELING: SUMMARY

- Routinely identify tobacco users (ASK)
- Strongly ADVISE patients to quit
- ASSESS readiness to guit at each contact
- Tailor intervention messages (ASSIST)
  - Be a good listener
  - Minimal intervention in absence of time for more intensive intervention
- ARRANGE follow-up
  - Use the referral process, if needed



### BRIEF COUNSELING: ASK, ADVISE, REFER





### BRIEF COUNSELING: ASK, ADVISE, REFER (cont'd)

- Brief interventions have been shown to be effective
- In the absence of time or expertise:
  - Ask, advise, and refer to other resources, such as local group programs or the toll-free quitline
     1-800-QUIT-NOW





This brief intervention can be achieved in less than 1 minute.



# WHAT ARE "TOBACCO QUITLINES"?

- Tobacco cessation counseling, provided at no cost via telephone to all Americans
- Staffed by highly trained specialists
- Up to 4–6 personalized sessions (varies by state)
- Some state quitlines offer pharmacotherapy at no cost (or reduced cost)
- 28.1% success rate for patients who use the quitline and a medication for cessation

Most health-care providers, and most patients, are not familiar with tobacco quitlines.



# WHEN a PATIENT CALLS the QUITLINE

- Caller is routed to language-appropriate staff
- Brief Questionnaire
  - Contact and demographic information
  - Smoking behavior
- Choice of services
  - Individualized telephone counseling
  - Quitting literature mailed within 24 hrs
  - Referral to local programs, as appropriate

Quitlines have broad reach and are recommended as an effective strategy in the 2008 Clinical Practice Guideline.



### MAKE a COMMITMENT...

#### Address tobacco use

with all patients.

#### At a minimum,

make a commitment to incorporate brief tobacco interventions as part of routine patient care.

Ask, Advise, and Refer.



# The RESPONSIBILITY of HEALTH PROFESSIONALS

It is inconsistent

to provide health care and
—at the same time—
remain silent (or inactive)
about a major health risk.

TOBACCO CESSATION is an important component of THERAPY.



### DR. GRO HARLEM BRUNTLAND, FORMER DIRECTOR-GENERAL of the WHO:

"If we do not act decisively, a hundred years from now our grandchildren and their children will look back and seriously question how people claiming to be committed to public health and social justice allowed the tobacco epidemic to unfold unchecked."



USDHHS. (2001). Women and Smoking: A Report of the Surgeon General. Washington, DC: PHS.